CAT BITE CREW BRAND ADVOCACY

WE WORK CLOSELY & COLLABORATIVELY WITH AMBITIOUS, LIKE-MINDED PROFESSIONALS WHO UNDERSTAND THAT THIS IS A BUSINESS OF PEOPLE.



OUR MISSION



CBC exclusively works with products in which we have faith, making sure our promotion is genuine and the tale of its production and producers is passionately shared.

Using our expertise of spirits & cocktails, we lead education, and proliferate the use of this select portfolio of high quality products. Market influence is measured through well-structured reporting, showing our impact through venue presence, menu placements, and trade-focused events.



WHY SEEK BRAND ADVOCACY?

- New to the market
- Seeing a decline in sales
- Competing brands are gaining traction
- Unfamiliar with the local culture
- Lacking in the local network
- Distributor is spread too thin
- Lack of on trade brand strategy

BRAND ADVOCACY





STRATEGY

CBC is based in Singapore and has experience working across a variety of APAC markets.

With attention on the trade sector, we target top cocktail bar accounts, visiting bartenders, venue owners, and operators to establish and maintain relationships. We provide detailed reports on the following KPIs:

- bottle placements
- menu visibility
- education & training
- events & activations

A package includes the following:

- 2 KPIs / month
- detailed reporting

All initial contracts - 6 months duration.

Subject to Terms and Conditions*

BRAND ADVOCACY





SPIRIT FOCUS

CBC guarantees to focus on a single spirit per category at a time, avoiding any potential conflicts of interest.

- VODKA
- GIN
- TEQUILA
- MEZCAL
- RUM
- CACHAÇA
- PISCO
- SOJU
- BAIJIU

- AMERICAN WHISKEY
- SCOTCH
- JAPANESE WHISKY
- IRISH WHISKY
- COGNAC
- CALVADOS
- ARMAGNAC
- AMARO
- SHOCHU

BRAND ADVOCACY





CURRENT AND PAST PARTNERS

COLD *** BREW

MR·BLACK

· COFFEE LIQUOR ·















BRAND ADVOCACY



Send us an enquiry: meow@catbiteclub.com



